

## USPSA 2026 Budget

<b>Income</b>	<b>2026 Budget</b>
Membership	2,143,000
Club Membership	30,000
Activity Fees	835,000
Championship Fees	485,000
NROI Seminars	80,000
Advertising	333,000
Royalties	84,000
Investment Dividends and Interest	130,000
Other Income	3,000
<b>Total Income</b>	<b>4,123,000</b>
<b>Labor Expenses</b>	<b>2026 Budget</b>
Salary & Wages	1,072,000
Payroll Taxes	93,000
Employee Benefits	134,000
<b>Total Labor Expense</b>	<b>1,299,000</b>
<b>Program Expenses</b>	<b>2026 Budget</b>
Contractors and Outside Services	202,000
Printing & Production	235,000
Postage & Delivery	130,000
Merchant Fees	120,000
Supplies	50,000
Range Fees	79,000
Equipment & Rental	38,000
Travel, Meals, Entertainment	545,000
Trophies, Prizes, Giveaways	146,000
Local and Regional Programs	90,000
IPSC Fees	17,000
IPSC Programs	160,000
<b>Program Expenses</b>	<b>1,812,000</b>
<b>Total Program Expense</b>	<b>3,111,000</b>
<b>General &amp; Administrative Expenses</b>	<b>2026 Budget</b>
Bank Fees	9,000
Dues & Subscriptions	16,000
Insurance	39,000
CPA Audit and Tax Prep	29,000
Investment Mgmt Fees	15,000
Legal Fees	300,000
Software Subscriptions	90,000
Internet & Phone	22,000
Website Hosting	70,000
Network Admin	37,000
Tech Equipment	12,000
Other	2,000
Depreciation	60,000
Income Taxes	28,000
<b>Total G&amp;A Expenses</b>	<b>729,000</b>
<b>Total Expenses</b>	<b>3,840,000</b>
<b>Net Income</b>	<b>283,000</b>